



June 7, 2023

## **Preliminary Monthly Report for May 2023**

Money Partners Group released the following data for consolidated performance in May 2023 today. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

		FYE March 2023												
Period		2022										2023		
		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
Operating revenues (Million yen)		457	432	500	420	493	468	499	464	575	469	467	571	
Foreign exchange trading volume (Currency in millions)		130,806	139,280	141,401	113,223	119,648	128,574	113,350	127,232	107,703	105,841	85,507	111,183	
_	tomer accounts counts)	348,893	349,810	350,630	351,580	352,358	353,153	354,034	354,921	355,911	357,388	358,445	359,637	
marg	eign exchange gin deposits ion yen)	56,841	56,680	57,597	57,397	58,239	58,842	59,781	58,087	53,578	54,003	54,041	51,650	
	General customers	55,261	55,126	55,939	55,862	56,679	57,382	58,476	56,055	52,006	52,417	52,319	49,931	
	Financial companies (B-to-B)	1,579	1,553	1,658	1,534	1,559	1,459	1,305	2,031	1,572	1,586	1,721	1,718	
	epa Card ounts (Accounts)	158,807	158,600	158,387	158,213	158,026	157,844	157,701	157,517	157,440	155,557	155,331	154,837	

		FYE March 2024											
Period	2023									2024			
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
Operating revenues (Million yen)	503	502											
Foreign exchange trading volume (Currency in millions)	72,285	85,026											
Customer accounts (Accounts)	360,441	361,481											
Foreign exchange margin deposits (Million yen)	52,386	52,333											
General customers	50,017	50,108											
Financial companies (B-to-B)	2,368	2,224											
Manepa Card accounts (Accounts)	154,562	154,386											

(Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency, using base currency units. Trading volume has not been converted into ven.

- 2. The number of customer accounts and foreign exchange margin deposits are end-of-month figures.
- 3. Money Partners started contract-for-difference (CFD-metals) trading in August 2011. Margin deposits, trading volume (currency units converted to USD) and trading revenues in CFD-metals are included in foreign exchange margin deposits, foreign exchange trading volume, and operating revenues, respectively.
- 4. Foreign exchange margin deposits are presented separately for transactions from general customers and from financial institutions that are B-to-B customers.
- 5. From March 2022, crypto asset contract-for-difference (CFD) trading (margin deposits and trading volume (trading value converted to USD) in CFD transactions) are included in foreign exchange margin deposits and foreign exchange trading volume, respectively.

## <Overview of May>

In May, the U.S. dollar (USD) began forex market trading in the lower 136-yen range. The USD strengthened to the upper 137-yen range on May 2, when U.S. interest rates rose on an interest rate increase by the Reserve Bank of Australia, contrary to market expectations. However, the USD weakened to a monthly low in the mid 133-yen range on May 4, mainly because the number of job openings underperformed market expectations in the March U.S. Job Openings and Labor Turnover Survey (JOLTS). The USD subsequently began edging upward and strengthened to the upper 138-yen range due to various factors, including calming of the excessive alarm over the U.S. debt ceiling issue and increase in U.S. long-term interest rates on May 15 and good performance for the weekly report on the number of initial jobless claims in the U.S., announced on May 18. The USD reached a monthly high in the upper 140-yen range on May 30, owing to strong performance of U.S. economic indicators such as the (revised) GDP growth for January-March 2023 and the weekly number of initial jobless claims announced on May 25. However, dollar-selling prevailed when the three-agency meeting for the Ministry of Finance, Bank of Japan, and the Financial Services Agency on the same day provoked concerns over forex intervention by the Japanese government and the USD fell below 140-yen, to the lower 139-yen range.

The currencies for Europe and Oceania, which are the main currencies traded other than the USD, somewhat lacked a sense of direction against the yen, while strengthening against the USD.

The daily average price range for the USD/JPY decreased to 1.185 yen (compared to 1.269 yen in April), and many other currency pairs also saw the daily average price range decrease from April, with the exception of some emerging country currencies. This caused forex market volatility to decrease overall, while still remaining at the high level that has persisted since late February 2022 after Russia invaded Ukraine.

Amid these conditions, the Money Partners Group is continuing our campaign on the Partners FX nano platform offering a 24-hour zero spread (0.0 yen, same bid and ask price) on orders up to our specified volume for the five currency pairs of USD/JPY, EUR/JPY, AUD/JPY, GBP/JPY, and Mexican peso (MXN)/JPY. We made this a first-in-the-industry regular offering from November 16, 2022. On May 29, we also launched a campaign on the Partners FX nano platform substantially expanding the order volume from 10,000 to 50,000 currency units for each transaction offering a zero spread (0.0 yen, same bid and ask price).

We are also continuing our efforts to narrow the spread during Golden Manepa time (from 5:00 p.m. to 3 a.m.). We are continuing to offer the narrowest spreads in the industry on over 15 currency pairs, including the USD/JPY and AUD/JPY, on both the Partners FX and Partners FX nano platforms. In addition to the above campaigns, we launched a campaign offering a digital gift according to trading volume, and are conducting various campaigns, including a campaign offering a maximum of 2 million yen in cash back according to new transaction volume in the target currency pairs for the EUR, GBP, and AUD, which are the main currencies handled.

The above factors resulted in an 18% increase in foreign exchange trading volume from April to 85.0 billion currency units. Operating revenues were 502 million yen, on par with April. This performance

resulted from an increase in system-related sales and a decline in profitability on trading volume. Foreign exchange margin deposits increased for general customers and decreased for financial companies, decreasing by 53 million yen to 52,333 million yen overall.

We revised our dividend policy as follows at the Board of Directors meeting held on March 15, 2023 and decided to raise the target for the dividend payout ratio from 30% to 50% of net income attributable to owners of parent. The annual dividend for fiscal year ended March 31, 2023 is 12.75 yen per share in the dividend forecast set on the same day. We expect a dividend yield of 5.12% if the year-end dividend is approved at the General Meeting of Shareholders scheduled in June.

Note: The stock price used in calculating the dividend yield is 249 yen, the closing price of the Company's common shares on the Tokyo Stock Exchange on March 15, 2023, the date of the Board of Directors resolution on the revised policy mentioned above.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.